

EVERYTHING DiSC®

MANAGEMENT



INTRODUCING

EVERYTHING DiSC® MANAGEMENT

Everything DiSC® Management teaches managers how to bring out the best in each employee.

Everything DiSC Management is classroom training that uses **online pre-work, engaging facilitation** with **contemporary video** to create a personalized learning experience.

Using DiSC®, a simple and intuitive learning model, participants recognize and understand the styles of the people they manage. The result is managers who adapt their styles to **manage more effectively**.

KEY TOPICS

Everything DiSC Management focuses on five vital areas:

Introduction to Your Management Style: Participants discover how their DiSC styles affect their management styles, examining their unique priorities as managers. Participants then learn how to identify the DiSC styles of the people they manage.

Directing and Delegating: Participants learn their strengths and challenges when directing and delegating. And they learn how to adjust to fit the needs of the people they manage.

Motivation: Participants discover how their DiSC styles affect the motivation of others. And they learn to identify and adapt to increase others' motivation.

Developing Others: Participants learn about their natural styles of developing others. They also discover the development preferences for each DiSC style and how to accommodate each style.

Working with Your Manager: Participants learn to modify their approach to meet the needs and preferences of their bosses. They increase their ability to influence and communicate effectively with their managers.



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Everything DiSC® Management is the most in-depth, easily customizable DiSC®-based management-training solution available.

ALL-NEW PROFILE

In-depth: Research-validated online assessment with 26-page management-specific profile helps managers understand themselves, their employees, and their boss.

The *Everything DiSC® Management Profile* is sold separately and may be used on its own or with the companion facilitation.

Easily Customizable: New online tailoring options make it easy to remove or rearrange pages, customize the profile title, or print selected sections.

USER-FRIENDLY FEATURES

Total Portability: Facilitation, video, PowerPoint®, and handouts are delivered on a USB drive with ample space to save customized programs in one spot.

24/7 Online Support: Get the latest best practices for customizing your program anytime with the new online help feature. Access up-to-date research and resources.

ALL-NEW FACILITATION

In-depth: Six one-hour modules, fully scripted facilitation with engaging activities and management-focused video.

Easily Customizable: Switch out video clips. Modify the PowerPoint, Leader's Guide, and handouts. Add or delete sections to fit any timeframe: from one hour to full-day.

Engaging Video: Contemporary video includes a six-minute introduction to management styles plus 30 vignettes featuring real-world, management-specific interactions.

Everything DiSC Management facilitation includes

- Leader's Guide in MS Word
- PowerPoint with embedded video
- Standalone, menu-driven video
- Participant handouts in MS Word
- Templates and images
- Sample *Everything DiSC Management Profile*
- Resource and research sections
- *Everything DiSC Management Interaction Guides*



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Solving the people puzzle
in organizations

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